

**Attachment to the current report No. ESPI 6/2020**

The 1st quarter 2020 SaaS segment results were as the following:

		Q4 2019	Q1 2020	change
SaaS clients (average quarterly)	<i>quant.</i>	77	75	-2,6%
SaaS sales (quarter)	<i>EUR</i>	<b>13 063</b>	<b>13 846</b>	<b>6,0%</b>
SaaS ARPC (average monthly)	<i>EUR</i>	57	62	8,8%

*\*ARPC [Average revenue per paying customer] – average revenue from an active [paying] customer calculated according to the formula – revenues from the SaaS segment [monthly] / number of paying customers in a month.*