



**THREE MONTH REPORT, JANUARY 1 – MARCH 31, 2012**

#### *First Quarter, January – March 2012*

- Net sales amounted to 276 306 Euro
- Operating loss amounted to 765 548 Euro
- Losses after taxes amounted to 765 548 Euro
- Losses per share amounted to 0.11 Euro
- Cash flow for the period amounted to 14 430 Euro

#### *First Quarter, January – March 2011*

- Net sales amounted to 243 429 Euro
- Operating loss amounted to 186 357 Euro
- Losses after taxes amounted to 525 697 Euro
- Losses per share amounted to 0.08 Euro
- Cash flow for the period amounted to -473 749 Euro

#### *Highlight events in Reinhold Polska AB Group, 3 months 2012*

### **Comments by Mr. Padraic Coll, Managing Director**

The first quarter focused on engaging with BZ WBK S.A. and the negotiation of a restructuring agreement based on the fact that the transaction to sell Reinhold Centre in Katowice did not close in December 2011. The agreement was signed with the bank in April 2012.

In addition the Group commenced negotiation with PKP Cargo S.A. and other parties to take extra space in the building as this activity was not permitted under the initial sales agreement with PKP Cargo S.A. The goal of the company is to have as close to full leasing of the building by the end of 2012. The market in Katowice is challenging with substantial oversupply, and the company has engaged both international and local agents as well as its own contacts to ensure best efforts on the leasing.

The company also engaged in discussions into possible co-operation on its sites in Krakow, Katowice residential and Wroclaw however nothing is forthcoming as of the date of this report.

The company is in active discussions with various creditors, the main apart from BZ WBK S.A. is Pekao S.A. so as to keep them abreast of the activities being undertaken by the company and to ensure that no steps are taken which would cause a worsening of the existing difficult situation.

### **Investments and Operations**

During the year, which was the Group's 5th year in business, the Company maintained or invested in the 4 projects which it owns. As mentioned above, some of the projects will be developed and, depending on the sales process, some may have to be sold in 2012.

### Information concerning the projects

The table below shows the Group's current projects and which phase they are in.

| Project name        | City     | Type               | Status                                                                    |
|---------------------|----------|--------------------|---------------------------------------------------------------------------|
| Reinhold Przyjaźni  | Wrocław  | Housing/Commercial | Design phase<br>Mainly leased reminder<br>of land for<br>sale/development |
| Reinhold Center     | Katowice | Offices            | To be disposed                                                            |
| Reinhold Pułaskiego | Katowice | Housing            | To be disposed                                                            |
| Reinhold Plaza      | Kraków   | Shops/Offices      | To be disposed                                                            |

Resulting from the signing of the restructuring agreement between Reinhold Polska AB, Reinhold Polska Projekt 4 and BZ WBK S.A. in April 2012, the group has obliged itself to reduce the level of debt owing to BZ WBK S.A. by the end of December 2012. The reduction will be caused by a mixture of cash injected into the company as well as asset sales.

With respect of Reinhold Project Polska 1 (Wrocław Przyjaźni) the assumption is that the project will be developed within the Reinhold structure and that a profit will be made on the project. The project has two separate parts, a residential apartment development and a medical centre/office part. Both parts can be independently developed. While the residential part can be developed through additional equity or mezzanine loan from a general contractor, the commercial part realistically can only be started after securing a pre-lease for 60% of the space. While the Board of Directors is satisfied that the project will be a success, it is clear that the company itself is not in a position to develop the project independently at the moment.

### Project portfolio

The strategy of the company is to concentrate on the development of its commercial assets and look for disposal or joint venture opportunities for the residential assets. The company is actively monitoring the various local markets for opportunities of leasing, disposal or joint venture.

### Organization

The company operates out of one office in Warsaw and the situation will not change until extra funds are secured for an increase in the development activity of the company,

### The Polish real estate market

The Polish real estate market is maintaining its place as one of the most attractive investment markets for foreign funds in Europe. As mentioned previously, the concentration has been on the Warsaw core market with less interest in the regional markets so far. There is some recovery in residential land prices as buyers return, however there is no possibility that the land prices in the sector will return to the pre boom prices in the short to medium term. In the case of purchasers of land, even more than in previous years, buyers require all planning and sales risk to be practically eliminated before a purchase is executed. Therefore building permits must be in place, the design (especially with respect to residential projects) must reflect the current market conditions and all other risks must be completely eliminated. Due to recent changes in the law concerning residential development, it is more difficult to finance residential development in a SPV without guarantees from e.g. the mother company. This will have the impact in the medium term of eliminating smaller developers from the market.

## **Future plans**

The Company will focus in 2012 on delivering the requirement of the restructuring agreement as signed with BZ WBK S.A. as well as positioning the company for a recapitalization through a mixture of cash and assets. The objective of the company will be to sign an agreement with an investor(investors) in the third quarter of 2012 with the objective of seeking approval of any capital increase by the fourth quarter of 2012 at the latest.

## **Financial position - Group**

Group sales amounts to 276 306 (243 429) Euro and the net result is -765 548 (- 525 697) Euro. Liquid assets amounts to 26 039 (336 118) Euro.

The equity ratio is -28,24% (3,38 %).

For the day to day operations the company is dependent on loans from third parties in order to secure going concern principles.

## **Financial position - Parent company**

Sales in the parent company amounts to 0 Euro and net profit for the period is 2 390 880 Euro. This profit comes from interest income on loans to the subsidiaries and exchange rate gain on receivables on subsidiaries.

For the day to day operations the company is dependent on loans from third parties.

## **Significant risks and uncertainty factors**

Through its business operations, Reinhold is exposed to various risks, both financial and operational. Operational risks relate to Reinhold's day-to-day business and the financials risks relate to the capital requirements of Reinhold's different operations.

## **Operational risks**

For a building contractor the risk-limitation-phase is during the contract-tendering process. The strategy of Reinhold is to adopt a selective approach to tendering in order to reduce unprofitable projects. When selecting suitable contracts, Reinhold prefers projects whose risks are identified, and thus manageable and calculable.

## **Development risks**

Proprietary project development in commercial properties includes a contract risk and a development risk. Every project concept must be adapted to local market preferences and the planning requirements imposed by public authorities. State-of-the-art skills are required to optimize the timing of projects that have to be processed by local municipalities and possibly have to pass an appeals process. To reduce these risks, Reinhold is developing primarily in large growth communities in Poland. Reinhold has consciously decided to refrain from excessively niche-oriented projects intended for narrow target groups.

## **Financial risks**

Through its business operations Reinhold is exposed to financial risks. The principal risks are interest-rate, currency risks and financing risk. The company is in discussions with its banks in order to extend various loan agreements so that there is no risk of default on any project. At the end of December 2011 a total of 17 228 434 EUR from banks was overdue.

As mentioned above, the Group is dependent on third party loans from the expected new shareholder to carry on its business. These loans have been used to repay the significant liabilities built up in the company from quarter 4 2010 to date. While these loans have not cleared all liabilities due from the running costs, these liabilities are being successively reduced. Without these loans or without similar support in the future, the Group has significant risk of insolvency.

### **Interest-rate risk**

The interest-rate risk is the risk that changes in interest rates will affect net interest items and cash flow. The projects in Poland are partly financed by interest bearing borrowings, whereby Reinhold is exposed to an interest-rate risk.

### **Currency risks**

The currency risk is the risk that changes in exchange rates will affect the consolidated income statement, balance sheet and cash flow statement. The functional currency of Reinhold Polska Group is euro while the operating currency in projects in Poland is zloty.

### **Financing risk**

The financing risk is the risk that Reinhold Polska will not be able to raise enough funds to finish the development projects.

### **Legal risk**

Other than the normal business risks of the operations and what is mentioned in the Financial Risks section of this report, Reinhold Polska is not facing any significant legal risk since the resolution of the dispute with Union Investment GmbH has been settled.

### **Going concern**

Given the financial situation of the company the question of whether the company is a going concern or not is regularly discussed by the Board. The going concern basis assumes that the company will stay in business in the foreseeable future. The Reinhold Polska Board has taken several steps since the beginning of 2011 to ensure that the company will continue in the foreseeable future and these have been mentioned in previous reports. For the company to stay in business in the short to medium term, it has relied on external sources of finance which may not continue into the long term. At the same time as the restructuring agreement with BZ WBK is realized, Reinhold Polska AB can conceivably function into the long term, however at a very low level and little or no profitability

If it were to be the case that going concern was not the proper basis for preparation of the accounts, this would mean that a write-down would be required in the valuation of Wrocław Przyjazni project in the consolidated balance sheet and a write down in the receivables from the Wrocław project company in the balance sheet of Reinhold Polska AB company balance sheet.

# CONSOLIDATED INCOME STATEMENT

|                                                                |   | Q1              | Q1              |                   |
|----------------------------------------------------------------|---|-----------------|-----------------|-------------------|
|                                                                |   | JAN-MAR         | JAN-MAR         | JAN-DEC           |
| Amounts in Euro                                                |   | 2012            | 2011            | 2011              |
|                                                                |   |                 |                 |                   |
| <b>Net sales</b>                                               |   |                 |                 |                   |
| Net sales                                                      | 1 | 276 306         | 243 429         | 1 502 888         |
| <b>Gross operating income</b>                                  |   | <b>276 306</b>  | <b>243 429</b>  | <b>1 502 888</b>  |
| Cost of goods sold                                             |   | -145 998        | -231 128        | -691 135          |
| Other external costs                                           |   | -62 008         | -81 514         | -832 682          |
| Personnel costs                                                |   | 0               | -115 519        | -118 481          |
| Depreciation and write-downs of tangible and intangible assets |   | -656            | -1 625          | -3 883 358        |
| <b>Operating income</b>                                        |   | <b>67 643</b>   | <b>-186 357</b> | <b>-3 932 768</b> |
| Financial items, net                                           |   | -833 191        | -339 340        | -3 201 845        |
| <b>Income after financial items</b>                            |   | <b>-765 548</b> | <b>-525 697</b> | <b>-7 134 613</b> |
| Tax                                                            |   | 0               | 0               | 0                 |
| <b>Income for the period</b>                                   |   | <b>-765 548</b> | <b>-525 697</b> | <b>-7 134 613</b> |
|                                                                |   |                 |                 |                   |
| Exchange differences on translation of foreign operations      |   | -102 010        | 353 711         | 574 029           |
| <b>Other comprehensive income</b>                              |   | <b>-102 010</b> | <b>353 711</b>  | <b>574 029</b>    |
| <b>Total comprehensive income</b>                              |   | <b>-867 558</b> | <b>-171 986</b> | <b>-6 560 584</b> |
|                                                                |   |                 |                 |                   |
| Attributable to the equity holders of the parent company       |   |                 |                 |                   |
| -Income for the period                                         |   | -765 548        | -525 697        | -7 134 613        |
| -Other comprehensive income                                    |   | -102 010        | -353 711        | 574 029           |
|                                                                |   |                 |                 |                   |
| Average number of shares                                       |   | 7 000 000       | 7 000 000       | 7 000 000         |
| Earnings per share                                             |   | -0.11           | -0.08           | -1.02             |

## CONSOLIDATED BALANCE SHEET

| Amounts in Euro                       |   | 2012-03-31        | 2011-03-31        | 2011-12-31        |
|---------------------------------------|---|-------------------|-------------------|-------------------|
| Intangible assets                     |   | 4                 | 1 398             | 296               |
| Tangible assets                       |   | 7 954             | 11 039            | 7 872             |
| Financial assets                      |   | 0                 | 0                 | 0                 |
| <b>Total fixed assets</b>             |   | <b>7 958</b>      | <b>12 437</b>     | <b>8 168</b>      |
| Properties reported as current assets | 2 | 19 380 847        | 24 302 819        | 18 270 398        |
| Short term receivables                |   | 269 820           | 25 563 199        | 279 443           |
| Cash and bank balances                |   | 26 039            | 336 118           | 22 330            |
| <b>Total current assets</b>           |   | <b>19 676 710</b> | <b>50 202 136</b> | <b>18 572 171</b> |
| <b>TOTAL ASSETS</b>                   |   | <b>19 684 664</b> | <b>50 214 573</b> | <b>18 580 339</b> |
| <b>Equity</b>                         |   |                   |                   |                   |
| Share capital                         |   | 370 437           | 370 437           | 370 437           |
| Other additional capital              |   | 32 413 283        | 32 413 283        | 32 413 283        |
| Retained earnings and other reserves  |   | -38 341 935       | -31 085 780       | -37 474 377       |
| <b>Total equity</b>                   |   | <b>-5 558 215</b> | <b>1 697 940</b>  | <b>-4 690 657</b> |
| <b>Provision</b>                      |   | <b>300 000</b>    | <b>400 000</b>    | <b>300 000</b>    |
| <b>Long term liabilities</b>          | 3 | <b>0</b>          | <b>2 111 935</b>  | <b>0</b>          |
| Current liabilities                   |   | 23 298 920        | 43 418 074        | 21 320 997        |
| Accrued expenses and deferred income  |   | 1 643 960         | 2 586 623         | 1 649 999         |
| <b>Total current liabilities</b>      |   | <b>24 942 880</b> | <b>46 004 697</b> | <b>22 970 996</b> |
| <b>TOTAL EQUITY AND LIABILITIES</b>   |   | <b>19 684 664</b> | <b>50 214 572</b> | <b>18 580 339</b> |

## Change in consolidated equity

| Amounts in Euro                           | 2012-03-31        | 2011-03-31       | 2011-12-31        |
|-------------------------------------------|-------------------|------------------|-------------------|
| <b>Opening balance</b>                    | -4 690 657        | 1 869 926        | 1 869 926         |
| Total comprehensive income for the period | -867 558          | -171 986         | -6 560 583        |
| Total transactions with equity holders    | 0                 | 0                | 0                 |
| <b>Closing balance</b>                    | <b>-5 558 215</b> | <b>1 697 940</b> | <b>-4 690 657</b> |

# CONSOLIDATED CASH FLOW STATEMENT

| Amounts in Euro                                                           | Q1                | Q1                |                    |
|---------------------------------------------------------------------------|-------------------|-------------------|--------------------|
|                                                                           | JAN-MAR           | JAN-MAR           | JAN-DEC            |
|                                                                           | 2012              | 2011              | 2011               |
| Operating profit/loss                                                     | 67 643            | -186 357          | -3 912 362         |
| Adjustments for non-cash items                                            | -173 153          | -94 609           | 3 479 078          |
| Interest received                                                         | 0                 | 20 308            | 1 161 847          |
| Interest paid                                                             | 0                 | -445 866          | -3 713 541         |
| Income tax paid                                                           | 0                 | 0                 | 0                  |
| <b>Cash flow from operating activities before working capital changes</b> | <b>-105 510</b>   | <b>-706 544</b>   | <b>-2 984 978</b>  |
| Changes in properties reported as current assets                          | 0                 | -60 080           | 0                  |
| Changes in receivables                                                    | -6 252            | 575 606           | 27 108 426         |
| Changes in liabilities 4                                                  | -1 575 774        | -1 970 232        | 517 062            |
| <b>Cash flow after working capital changes</b>                            | <b>-1 687 536</b> | <b>-2 161 250</b> | <b>24 640 510</b>  |
| Purchase of/changes in equipment and property                             | 0                 | 0                 | 0                  |
| <b>Cash flow after investing activities</b>                               | <b>-1 687 536</b> | <b>-2 161 250</b> | <b>24 9640 510</b> |
| Borrowings/repayment of debt 4                                            | 1 701 966         | 1 687 501         | -25 953 648        |
| <b>Cash flow for the period</b>                                           | <b>14 430</b>     | <b>-473 749</b>   | <b>-1 313 138</b>  |
| Cash and cash equivalent at the beginning of the period                   | 22 330            | 648 639           | 648 639            |
| Exchange rate differences                                                 | -10 721           | 161 227           | 686 829            |
| <b>Cash and cash equivalents at the end of the period</b>                 | <b>26 039</b>     | <b>336 118</b>    | <b>22 330</b>      |

## CONSOLIDATED KEY FIGURES

|                                   | Q1<br>2012 | Q4<br>2011 | Q3<br>2011 | Q2<br>2011 | Q1<br>2011 | 2010        | 2009       | 2008       | 2007       |
|-----------------------------------|------------|------------|------------|------------|------------|-------------|------------|------------|------------|
| Amounts in Euro                   | Jan-Mar    | Oct-Dec    | Jul-Sep    | Apr-Jun    | Jan-Mar    | Jan-Dec     | Jan-Dec    | Jan-Dec    | Jan-Dec    |
| Income statement                  |            |            |            |            |            |             |            |            |            |
| Net sales                         | 276 306    | 519 377    | 475 325    | 264 757    | 243 429    | 31 199 169  | 2 436 731  | 405 871    | 89 117     |
| Operating profit/loss             | 67 643     | -3 779 195 | 196 473    | -163 689   | -186 357   | -19 300 551 | -3 445 552 | -2 095 766 | -1 714 488 |
| Net profit/loss for the period    | -765 548   | -1 856 922 | -1 064 482 | -485 667   | -525 697   | -18 976 944 | -2 847 354 | -8 133 039 | -593 863   |
| Balance sheet                     |            |            |            |            |            |             |            |            |            |
| Fixed assets                      | 7 954      | 8 168      | 1 536      | 2 268      | 11 039     | 15 913      | 326 789    | 91 376     | 292 222    |
| Current assets                    | 19 676 710 | 18 572 171 | 22 482 055 | 50 637 666 | 50 202 136 | 53 815 446  | 87 829 323 | 69 379 568 | 70 230 835 |
| Equity                            | -5 558 215 | -4 690 657 | -62 283    | 1 123 092  | 1 697 940  | 1 869 926   | 21 192 055 | 24 191 493 | 31 977 287 |
| Interest bearing liabilities      | 22 337 740 | 20 304 566 | 18 915 483 | 46 110 214 | 44 390 470 | 46 437 860  | 57 992 363 | 43 403 516 | 33 931 607 |
| Non-interest bearing liabilities  | 2 605 139  | 2 666 430  | 3 330 391  | 3 406 628  | 4 126 162  | 5 423 573   | 7 968 047  | 1 875 936  | 4 508 218  |
| Total assets                      | 19 684 664 | 19 580 339 | 22 483 591 | 50 639 934 | 50 214 573 | 53 831 359  | 88 156 112 | 69 470 945 | 70 523 057 |
| Financial ratios                  |            |            |            |            |            |             |            |            |            |
| Equity/assets ratio. %            | -28,24%    | -4,17%     | -0,28%     | 2,22%      | 3,38%      | 3,47%       | 24,04%     | 34,8%      | 45,3%      |
| Debt/equity ratio                 | Neg        | Neg.       | Neg.       | 44,1       | 28,6       | 2,5         | 3,1        | 1,9        | 1,2        |
| Profitability ratios              |            |            |            |            |            |             |            |            |            |
| Return on shareholder's equity. % | Neg        | Neg.       | Neg.       | Neg.       | Neg.       | Neg.        | Neg.       | Neg.       | Neg.       |

**Accounting principles, group**

This report has been compiled in accordance with IAS 34, Financial Reporting. The report is compiled in accordance with International Financial Reporting Standards (IFRS) and with International Financial Reporting Interpretations Committee (IFRIC), the interpretations of financial standards approved by EU, as well as the Swedish Accounting Standards Council's RFR 1 recommendation, Reporting for Groups, and accompanying references to Chapter 9 of the Annual Accounts Act.

The report has been prepared in accordance with the same accounting principles and methods of calculations as the 2010 Annual Report.

**Note 1 Segment reporting**

Reinhold is conducting its operations in **one** business segment and **one** geographical area. The business segment is acquiring and developing commercial and residential properties. The geographical area is Poland.

**Note 2 Properties reported as current assets**  
Below is table listing of all on-going projects (Euro).

2012-03-31

| <b>All projects (EUR)</b> | <b>Purchase price</b> | <b>Write-down</b> | <b>Capitalized interest</b> | <b>Other costs</b> | <b>Total</b> |
|---------------------------|-----------------------|-------------------|-----------------------------|--------------------|--------------|
|                           | 9 821 895             | -16 784 413       | 4 778 275                   | 21 565 091         | 19 380 847   |

The capitalized interest consists of the interest on the Groups interest bearing liabilities assigned to each project. During 2012, 0 EUR has been capitalized.

**Note 3 Long term liabilities**

Below is a table listing of interest bearing external loans and their maturity.

| <b>Due date</b>  | <b>Amount</b>         |
|------------------|-----------------------|
| Within 12 months | 20 454 302 EUR        |
| <b>Total</b>     | <b>20 454 302 EUR</b> |
| Overdue          | 18 976 559 EUR        |

**Note 4 Cash flow statement**

Payment of debts has been financed by new borrowings.

Warsaw, 23 May 2012

***THE BOARD OF DIRECTORS***

If you have any questions, please contact:  
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